



Proven capabilities for energy and beyond

Results presentation for the six months ended 30 June 2023

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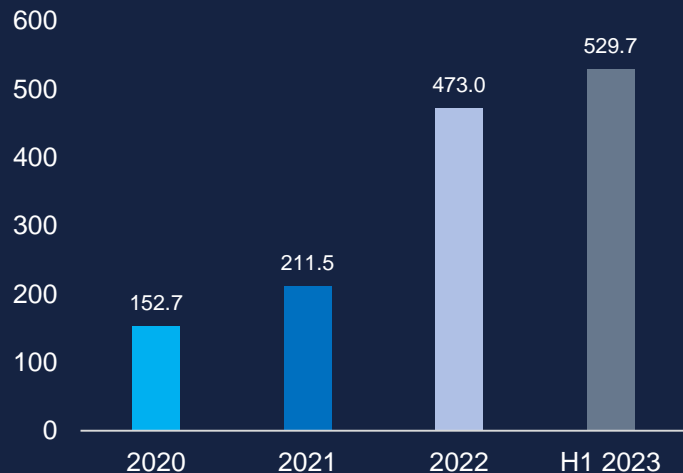
Highlights

- Robust momentum within the global oil and gas industry. Y-on-Y growth recorded across all product lines.
- Revenue increased by 42% to \$477.8m.
- Interim dividend increased 11% to 5.0 cents.
- Strong progress on building sales order book. Record position at 30 June 2023 – \$529.7m.
- \$91m order received from Cairn Oil and Gas, Vedanta Limited.
- Progress in Energy Transition strategy – headcount added and connections being qualified.
 - 10-year Strategic Alliance announced with Jiuli steel mill for CRA OCTG.
 - Collaboration agreement signed with CRA-Tubulars for novel titanium composite pipe technology
- Restructuring of operating footprint continuing.
- Disposal of E&P assets progressed to further simplify Group.
- Launch of Hunting 2030 – a medium-term growth strategy, supported by strong energy markets.



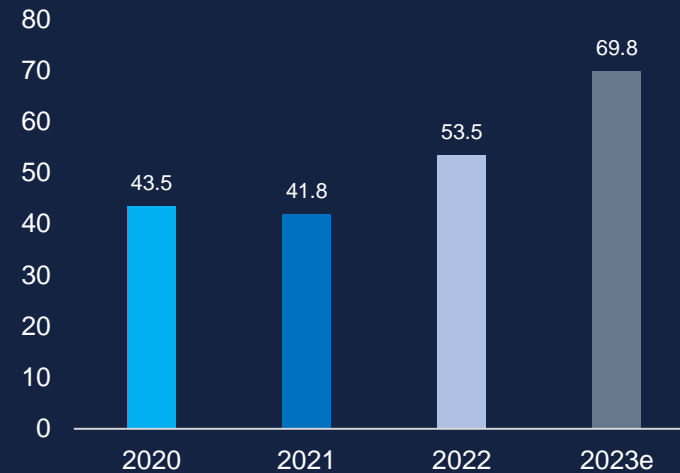
A changing market KPI profile

Global sales order book - \$m



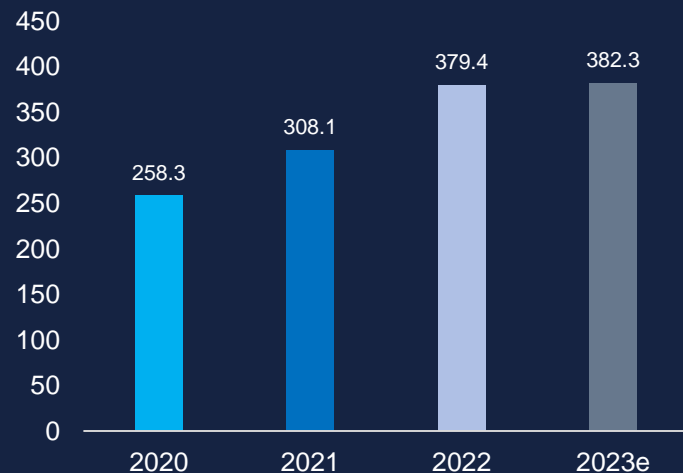
Source: Company

Global offshore annual spend - \$bn



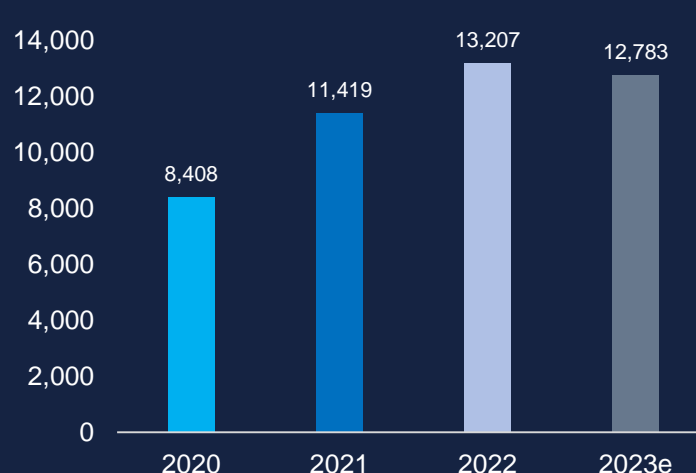
Source: Spears & Associates – June 2023 Drilling and Production Outlook

Global annual footage drilled - m ft



Source: Spears & Associates – June 2023 Drilling and Production Outlook

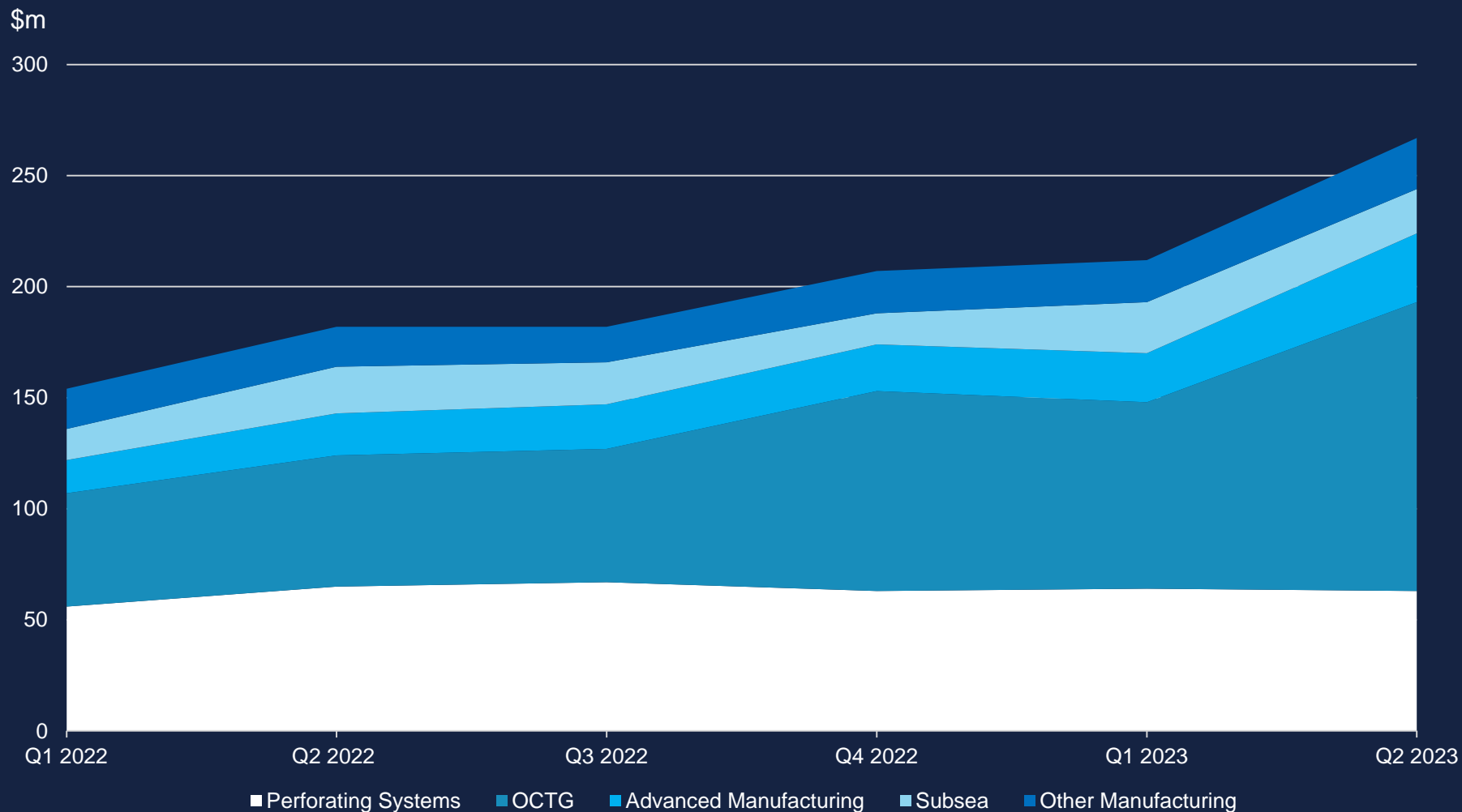
Global FRAC jobs - #



Source: Spears & Associates – June 2023 Drilling and Production Outlook

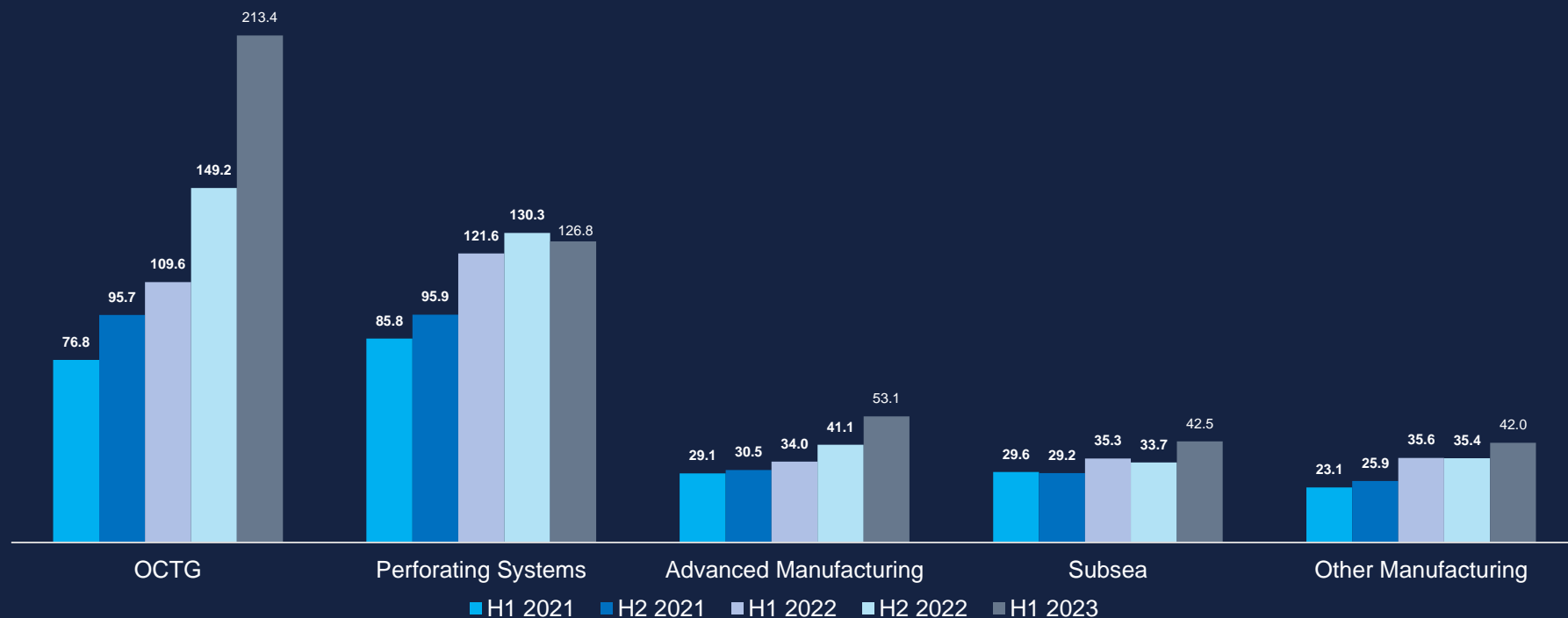
Growing OCTG profile

Revenue by product group
(January 2022 – June 2023)



Strong growth in revenue led by OCTG

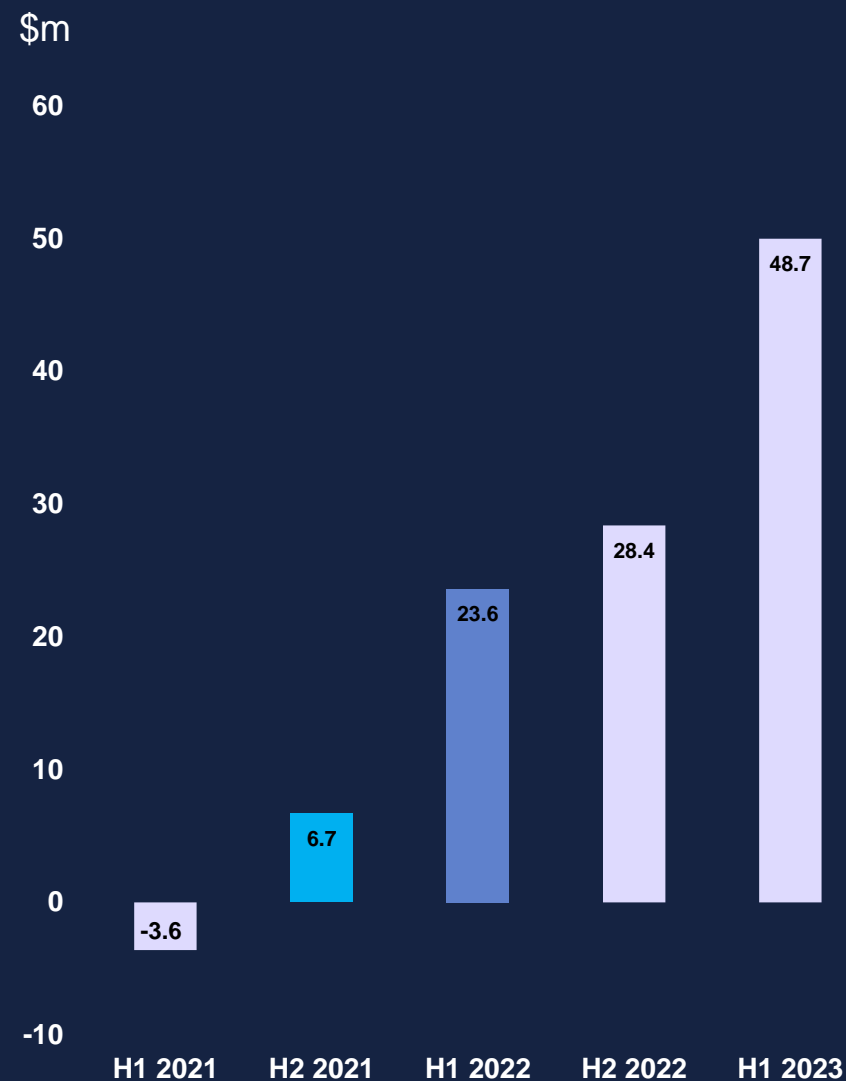
\$m



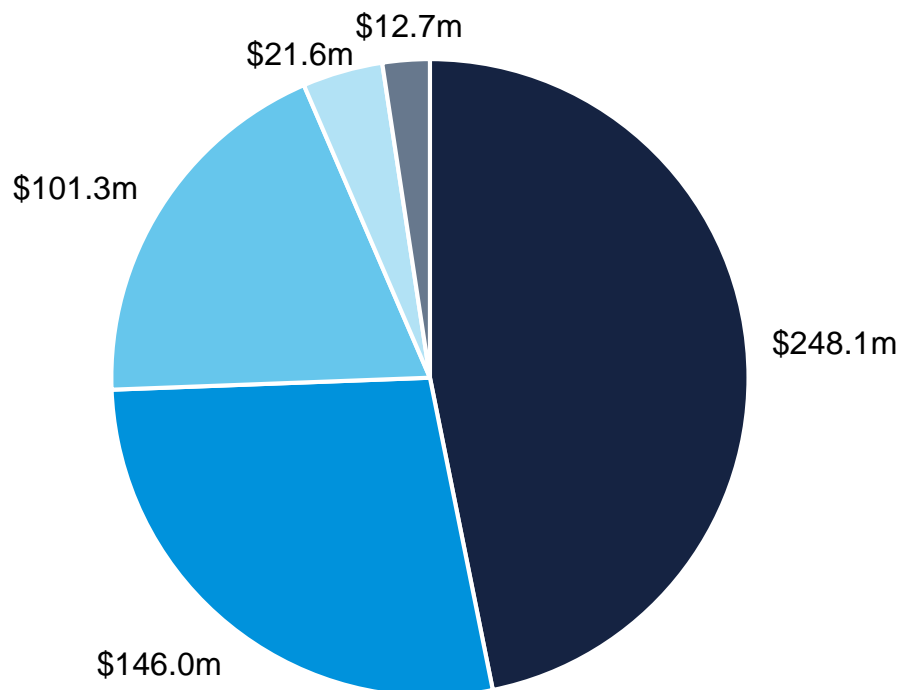
	H1 2022 \$m	H2 2022 \$m	H1 2023 \$m
Oil and gas	312.0	366.2	441.7
Non-oil and gas	24.1	23.5	36.1
	336.1	389.7	477.8

EBITDA margin increases to 10%

- EBITDA of \$48.7m (H1 2022 – \$23.6m).
- EBITDA margin improving to 10% (H1 2022 – 7%).
- Further improvement to EBITDA margin anticipated for the 2023 full-year driven by increased economic activity, price increases and higher facility utilisation.



Record order book - \$529.7m



■ OCTG ■ Advanced Manufacturing ■ Subsea ■ Perforating Systems ■ Other Manufacturing

- Sales order book strongly benefited from international OCTG orders in the period.
- Subsea backlogs recording progress since the year-end, including new orders for Enpro.
- Non-oil and gas orders robust.

Strong earnings performance

Adjusted Group Income Statement*	H1 2023		H2 2022		H1 2022	
	\$m	Margin	\$m	Margin	\$m	Margin
Revenue	477.8		389.7		336.1	
Gross profit	114.2	24%	95.6	25%	75.8	23%
EBITDA	48.7	10%	28.4	7%	23.6	7%
Operating profit	26.2	5%	9.9	3%	4.7	1%
Share of associates' & JVs' results	0.4		(1.4)		(1.3)	
Profit before tax	23.1		7.7		2.5	
Tax (charge) credit	(5.7)		1.9		(3.2)	
Profit (loss) after tax	17.4		9.6		(0.7)	
Diluted earnings (loss) per share	9.6c		5.2c		(0.5)c	
Interim dividend per share declared	5.0c		4.5c		4.5c	

*Results for the period, as reported under IFRS, adjusted for certain items as determined by management.

Product groups delivering

Product group results

	H1 2023			H2 2022			H1 2022		
	Revenue \$m	EBITDA \$m	Order book \$m	Revenue \$m	EBITDA \$m	Order book \$m	Revenue \$m	EBITDA \$m	Order book \$m
OCTG	213.4	24.1	248.1	149.2	10.8	196.5	109.6	5.4	112.0
Perforating Systems	126.8	13.7	21.6	130.3	14.6	18.7	121.6	12.7	17.7
Advanced Manufacturing	53.1	4.5	146.0	41.1	0.4	137.6	34.0	0.5	133.0
Subsea Technologies	42.5	3.2	101.3	33.7	1.0	105.1	35.3	2.4	52.9
Other Manufacturing	42.0	3.2	12.7	35.4	1.6	15.1	35.6	2.6	10.3
	477.8	48.7	529.7	389.7	28.4	473.0	336.1	23.6	325.9

Strong international demand drives activity

Segmental results

	H1 2023		H2 2022		H1 2022**	
	Revenue \$m	EBITDA \$m	Revenue \$m	EBITDA \$m	Revenue \$m	EBITDA \$m
Hunting Titan	134.5	12.1	138.8	12.9	127.2	11.8
North America	191.3	28.7	157.3	18.0	123.4	8.7
Subsea Technologies	42.5	3.2	33.7	1.0	35.3	2.4
EMEA	46.5	0.8	34.4	(1.8)	37.1	(0.3)
Asia Pacific	86.9	3.9	48.5	(1.7)	31.9	1.0
Inter-segment elimination	(23.9)	–	(23.0)	–	(18.8)	–
	477.8	48.7	389.7	28.4	336.1	23.6

* Adjusted results reflect adjusting items determined by management. Reported results are based on the statutory results for operations as reported under UK adopted International Financial Reporting Standards.

** Restated for adjusting legal fees of \$3.0m to ensure consistent treatment with the year-end.

Draw on cash to fund growth

Group Balance Sheet	30 June 2023 \$m	31 December 2022 \$m
Property, plant and equipment	255.2	256.7
Right-of-use assets	23.4	26.0
Goodwill	154.4	155.5
Other intangible assets	39.9	35.7
Investments in associates and JVs	21.5	20.1
Working capital	445.9	362.8
Taxation (current and deferred)	3.2	4.0
Provisions	(9.8)	(8.9)
Other net assets	4.8	4.3
Capital employed	938.5	856.2
Total bank and cash	(51.7)	24.5
Lease liabilities	(26.7)	(30.6)
Shareholder loan from NCI	(3.9)	(3.9)
Net debt	(82.3)	(10.0)
Net assets	856.2	846.2

Working capital efficiency improving

Working Capital	30 June 2023 \$m	31 December 2022 \$m
Inventories		
- Hunting Titan	145.0	122.6
- North America	108.0	90.4
- Other segments	69.3	59.1
Net inventories	322.3	272.1
Receivables	274.9	233.0
Payables	(151.3)	(142.3)
Total	445.9	362.8
Working capital as % of annualised revenue	42%	44%
Inventory days	143	159
Receivables days	86	84
Payables days	(44)	(50)

Cash flow in support of strong order book

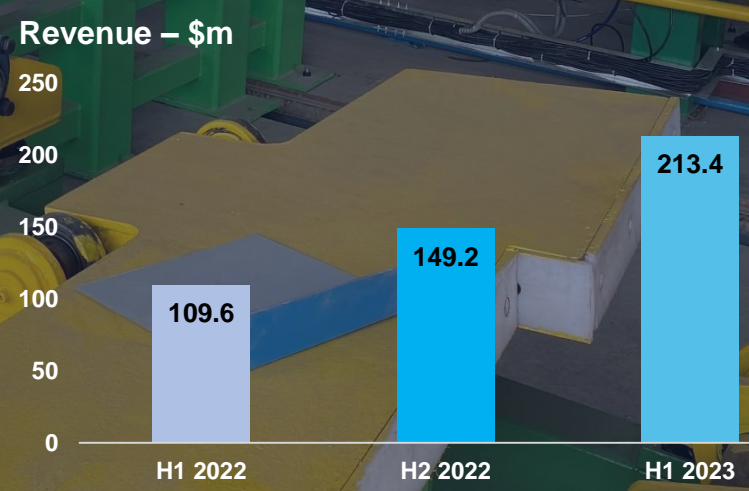
Cash Flow	H1 2023 \$m	H1 2022 \$m
EBITDA	48.7	23.6
Add: share based payments	7.5	4.6
	56.2	28.2
Working capital movements	(85.9)	(22.1)
Lease payments	(5.6)	(4.5)
Net interest and bank fees paid	(2.2)	(3.2)
Net tax paid	(4.7)	(2.3)
Proceeds from business and asset disposals	1.3	7.5
Net gains on business and asset disposals	(1.3)	(2.2)
Legal fees to defend patent infringement claim	–	(3.0)
Other	2.4	(1.6)
Free cash flow	(39.8)	(3.2)
Capital investment	(13.2)	(7.4)
Intangible asset investment	(6.5)	(1.5)
Net investment in associates and joint ventures	(1.0)	(1.9)
Dividends paid to equity shareholders	(7.1)	(6.4)
Net purchase of treasury shares	(8.5)	(4.0)
Net cash outflow	(76.1)	(24.4)
Foreign exchange	(0.1)	(4.2)
Movement in total cash and bank borrowings	(76.2)	(28.6)
Opening total cash and bank borrowings	24.5	114.2
Closing total cash and bank borrowings	(51.7)	85.6

2023/2024 guidance

- 2023 EBITDA guidance in line with July Trading Statement at \$96m - \$100m; H2 performance likely to be similar to H1 2023.
- Target EBITDA margin of 10% - 11% reflecting continued focus on price increases, improving facility utilisation and industry activity.
- Year-end net cash \$0 - \$25m.
- 2024 EBITDA now projected to be \$125m - \$135m, based on increased order book.

Product group: OCTG / Premium Connections / Accessories

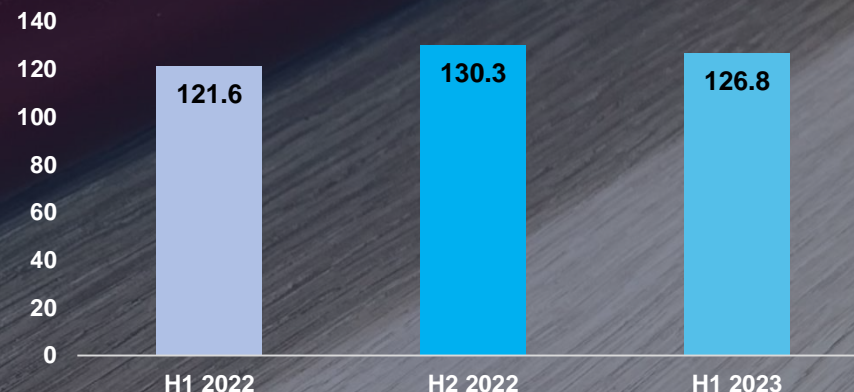
- Strong momentum globally for premium connections, OCTG and accessories across all regions.
- Order book – \$248.1m driven by US and Asia Pacific.
- \$91m order for Cairn Oil and Gas, Vedanta Limited, demonstrates increased leverage in India.
- South America accessory demand strongly outperforming expectations in the period.
- TEC-LOCK™ sales across North America continue to accelerate. TEC-LOCK-Wedge™ variant performing well.
- Threading facility in Nashik province, India completed – opening in September 2023.



Product group: Perforating Systems

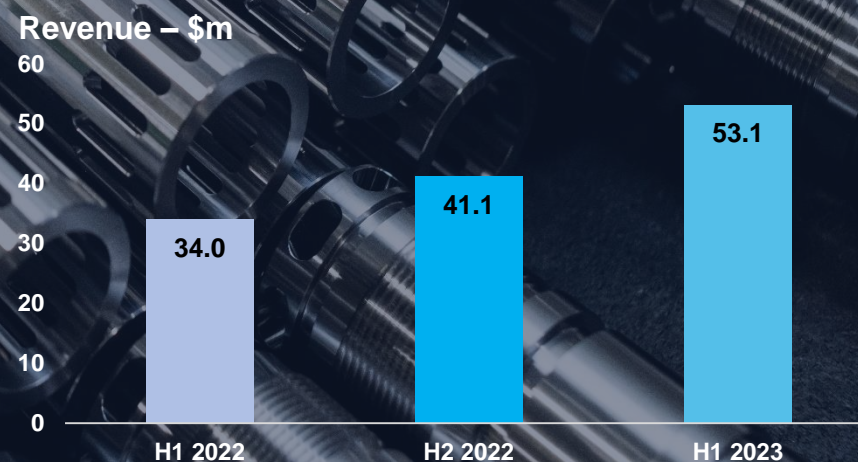
- Hunting Titan has seen stable performance despite volatile markets.
- International sales increasing 35% in period to \$22.2m compared to \$16.5m in prior period.
- H-3 Perforating System™ acceptance accelerating.
- H-4 Perforating System™ launched in July 2023, targeting c.15% of total gun system sales mix.
- Pre-Loaded Gun offering to be launched in Canada. Facility in Grand Prairie to be opened.
- Focusing production of Perforating Systems at Pampa and Monterrey – Oklahoma City to close by year-end.

Revenue – \$m



Product group: Advanced Manufacturing

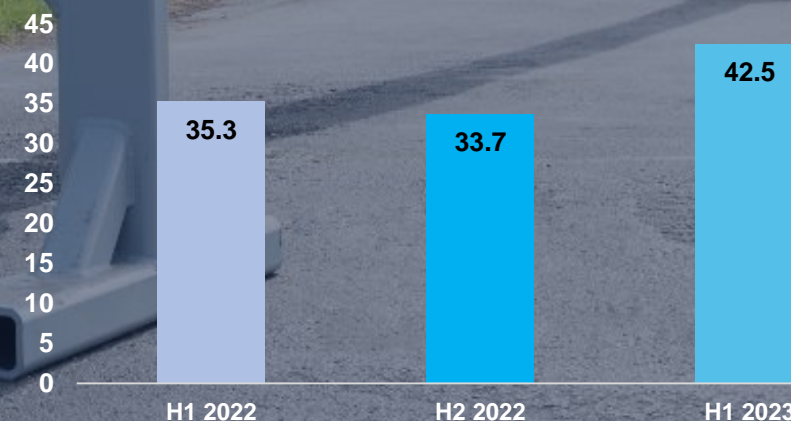
- Electronics and Dearborn seeing supply chains improve – which will lead to good growth in H2 2023.
- Order book \$146.0m with an increasing non-oil and gas profile.
- Electronics reports good mix of energy and non-oil and gas sales. Medical sales accelerating. Continues to support perforating systems business with switch manufacturing.
- Dearborn reports a strong non-oil and gas order book including aviation, power generation and commercial space. Staffing constraints have been resolved which will increase throughput and cash flows in the balance of the year.



Product group: Subsea

- Subsea Technologies has reported good growth as Stafford and Spring businesses execute orders. Enpro was more subdued in the period, but has secured new orders since mid-year.
- Order book \$101.3m.
- Outlook for titanium stress joints still strong, given activity in deep water.
- SURF product groups also seeing good growth, as subsea tree awards continue to be issued.
- Interest in FAM continues to be strong, driven by modular field developments.

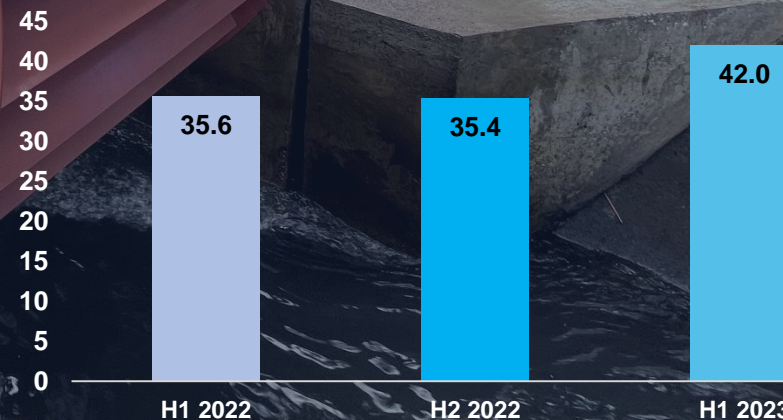
Revenue – \$m



Product group: Other Manufacturing

- Improvement in sales driven by Trenchless, Well Intervention and Well Testing businesses.
- Order book \$12.7m.
- Trenchless business reports a strong year as investment in 5G build out in US continues.

Revenue – \$m



Energy Transition

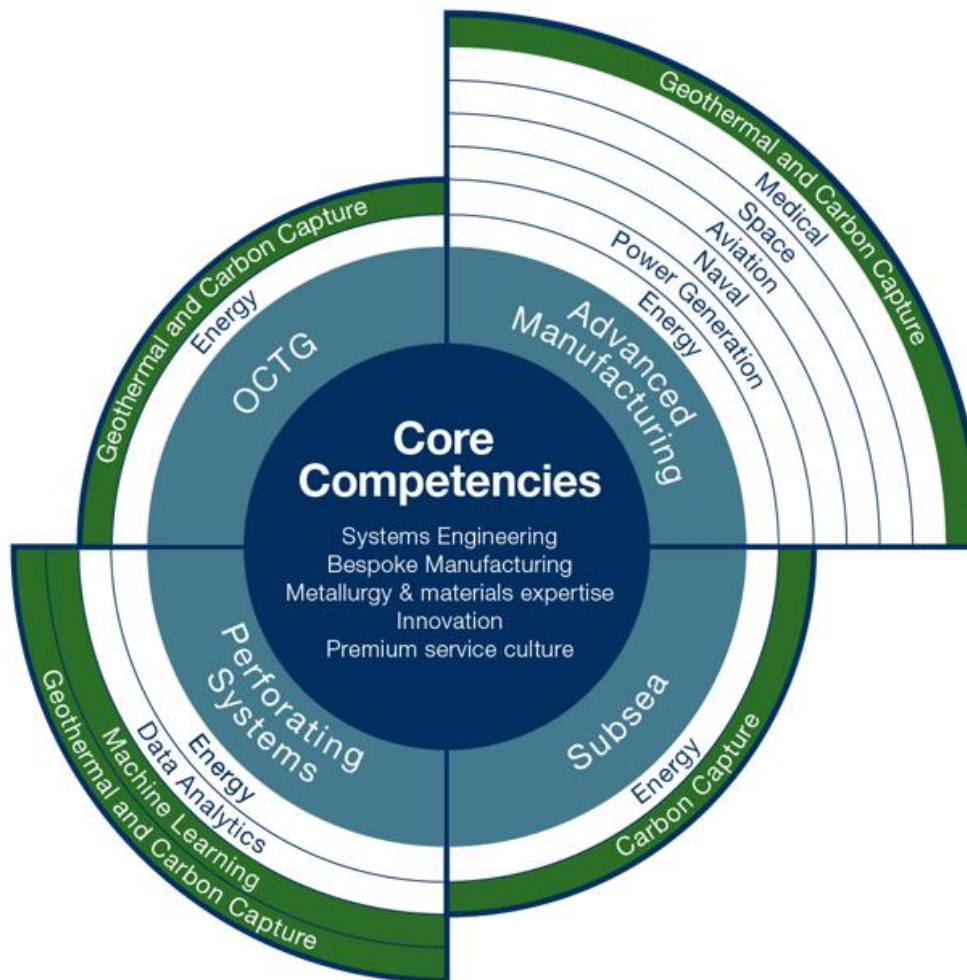
- Geothermal and carbon capture initiatives supported by strong legislative drivers in many countries.
- Hunting has the opportunity to participate in the shift in primary energy input (geothermal) as well as carbon sequestration (capture and storage).
- Strong progress made in period, supported by:
 - Commenced testing of SEAL-LOCK™ connection under CCUS operating conditions.
 - Formation of 10-year Strategic Alliance with Jiuli.
 - Collaboration with CRA-Tubulars.
- Combining Hunting’s expertise, technology and market position, with critical supply channels in a rapid growth global market.



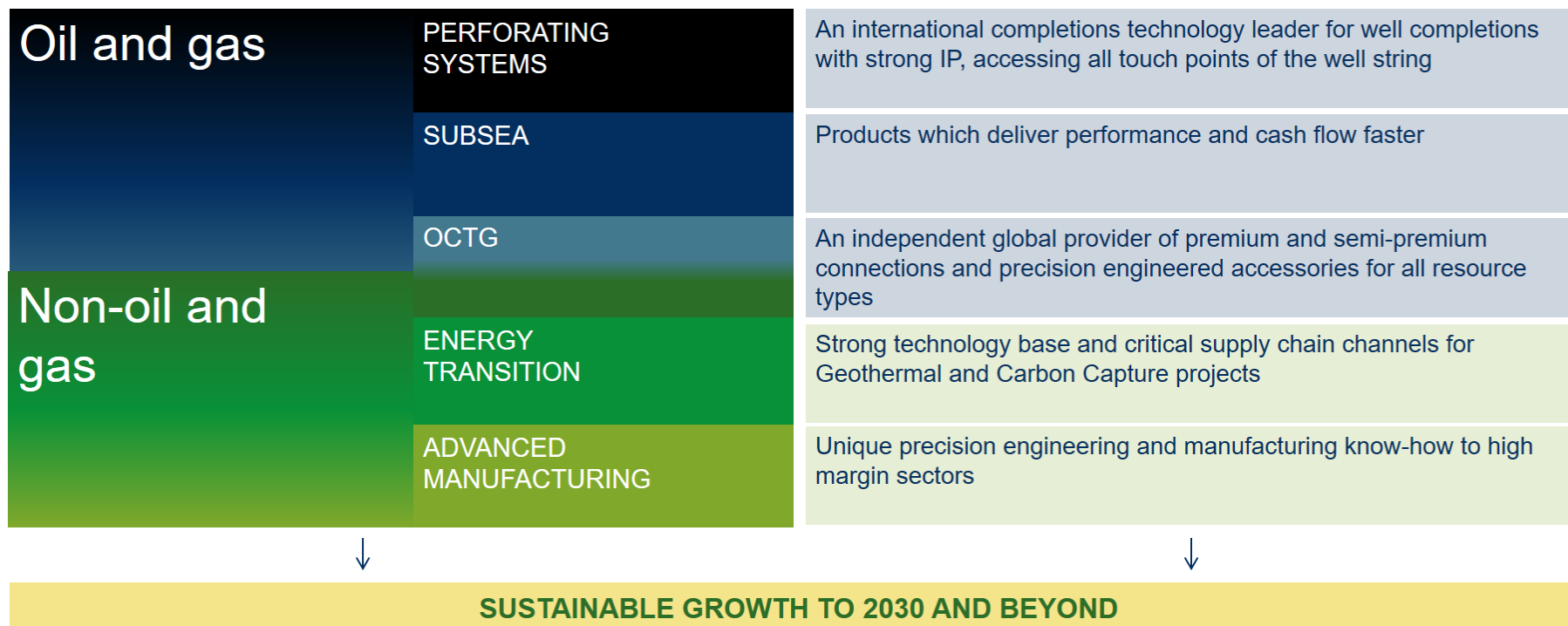
Outlook

- Strong momentum across all product platforms which is supporting improved financial performance.
- North America still forecasting good growth, driven by Premium Connections and Accessories and Advanced Manufacturing.
- South America increasingly being a strong growth region for all product groups.
- EMEA supported by international work, with further restructuring planned.
- Asia Pacific forecasting strong medium term growth driven by China, India, and Middle East tenders.
- Energy Transition to see strong growth in the long term.

Hunting 2030



Why Hunting?





Proven capabilities for energy and beyond

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Statutory group income statement*

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Share of associates' & JVs' results	0.4		(1.4)		(1.3)	
Profit before tax	23.1		(1.9)		(0.5)	
Tax (charge) credit	(5.7)		1.9		(3.2)	
Profit (loss) after tax	17.4		–		(3.7)	
Diluted earnings (loss) per share	9.6c		(0.4)c		(2.4)c	
Interim dividend per share declared	5.0c		4.5c		4.5c	

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